

Are you a crusader for reproductive health care?

You found the right place! Planned Parenthood Southwest Ohio Region (PPSWO) is searching for individuals who are energetic, creative, and highly passionate about reproductive rights and health care. PPSWO is the area's largest provider of reproductive health care and education. We have been named a Top Workplace in Cincinnati for 7 of the past 8 years. Be a part of an organization that is on the leading edge of sexual health care, education, and advocacy.

Overview:

As the Director of Development-Regional you will work with a dedicated and engaged team focused on telling the story of how the donors' funds will be used to increase access and broaden the reach of reproductive healthcare to our community. You will be the expert on your portfolio of donors and will be key to ensuring they are engaged and encouraged. They will rely on you for information and connection.

What You Will Do Every Day:

- Communicate with and engage your portfolio of donors in a variety of media.
- Learn your donor's interest and find creative ways to match those interests with the needs of our patients and clients.
- Work with the team on small events that bring new donors and honor our current cadre of support.
- Present ideas on engagement and moves management.
- Create and present ideas to engage new supporters to PPSWO.
- Oversee meaningful donor recognition programs and opportunities for engagement at all levels of giving (major gifts, affinity groups, giving circle and corporate members).

What you will bring:

- Passionate commitment to PPSWO's mission and values related to health equity, especially centering on racial equity, and a deep sense of accountability to community. Demonstrated understanding of the role that racial inequity plays in our society and its impact on health care systems and care delivery.
- Demonstrated ability to be responsive to changing priorities and simultaneously handle multiple complex initiatives. Strong attention to detail.
- Excellent relationship building and communication skills, including a high level of self-awareness, empathy, and humility in interpersonal interactions.
- At least three to five (3-5) years of professional fundraising experience in the nonprofit sector.
- Experience with DonorPerfect or other CRM software preferred.
- Excellent interpersonal skills and an ability to confidently ask for major gifts.
- Experience with fundraising tools including research, prospect development, direct mail, proposal writing, major gifts, and planned giving.

Our benefits include:

- 11 paid holidays per year
- Generous Paid Time Off plan
- Medical, dental, vision, flexible spending accounts, life and disability insurance and a generous Parental Leave program
- 401k (with matching up to half of a 7% contribution after one year)
- Healthy work/life balance
- Employee Assistance Program
- Subscription to the Calm app for you and your family

Salary range: \$65-75k

Are you ready to talk about whether PPSWO is the right place for you? Apply at www.ppswo.org/jobs today.